

# PBI50

50 YEARS OF EXCELLENCE IN CLE

# THE ART OF THE DEPOSITION

A TWO-DAY "ON YOUR FEET" TRAINING WORKSHOP

ENROLLMENT  
IS LIMITED  
APPLY TODAY

**Philadelphia | Thurs. - Fri., June 4 - 5, 2015**

The CLE Conference Center, Wanamaker Building, 10 Fl., Ste. 1010

REGISTRANTS MUST ATTEND BOTH DAYS

9:00 PM TO 4:15 PM; CHECK-IN BEGINS AT 8:30 AM EACH DAY

— LUNCHES ARE INCLUDED —

10 SUBSTANTIVE/2 ETHICS

800-932-4637 | WWW.PBI.ORG

## JOIN US

This two day program provides a unique opportunity for attorneys with little or no experience in handling depositions to learn how to prepare for, take and defend depositions and to use deposition testimony at trial. It is also a great opportunity for more experienced attorneys to improve their deposition skills.

## YOU WILL

- ▶ Depose opposing party's witness
- ▶ Defend your own witness
- ▶ Take the deposition of an expert witness
- ▶ Receive critiques from leading trial attorneys
- ▶ Take part in panel discussions with faculty panel dealing with ethics issues that arise during deposition
- ▶ Observe demonstrations of effective techniques for
  - Explaining the deposition process to a witness
  - Taking a deposition
  - Introducing deposition testimony at trial

## LEARN HOW TO

- ▶ Deal with difficult lawyers and witnesses
- ▶ Make objections and react to those of opposing counsel
- ▶ Use an instruction not to answer
- ▶ Use documents during an examination
- ▶ Impeach a witness by prior inconsistent testimony at trial

## DATE AND LOCATION

### Philadelphia

Thurs.-Fri., June 4-5, 2015

The CLE Conference Center, Wanamaker Building,  
10 Fl., Ste. 1010

9:00 pm to 4:15 pm; check-in begins at 8:30 am both days

## COURSE PLANNER



### Peter "Tad" H. LeVan, Jr., Esq.

Mr. LeVan is an accomplished trial and appellate lawyer who recently founded LeVan Law Group LLC. A former federal law clerk, he has a well-established record of success in a wide variety of legal practices. As a shareholder at Hanglely Aronchick Segal & Pudlin, he first-chaired numerous jury and non-jury complex commercial litigation matters and represented Governor Rendell, Pennsylvania executive agencies, and the City of Philadelphia in several high-profile matters involving alleged First

Amendment retaliation, separation of power, constitutional authority, and agency rule making. Mr. LeVan was also a partner at Kessler Topaz Meltzer & Check, where he acted as lead trial counsel in national "class of plans" cases successfully prosecuted against prominent Wall Street financial institutions. See, e.g., *Board of Trustees of the AFTRA Retirement Fund, et al. v. JPMorgan Chase Bank, N.A.* (S.D.N.Y.) (court-appointed lead counsel); *CompSource Oklahoma, et al. v. BNY Mellon, N.A., et al.* (W.D. Ok.) (court-appointed co-lead counsel); and *In re Beacon Associates Litigation* (S.D.N.Y.) (court-appointed lead ERISA counsel).

Mr. LeVan regularly teaches deposition workshops at The University of Pennsylvania Law School and has been a frequent guest lecturer at the Temple University Beasley School of Law. In addition to faculty engagements, he has published articles in *The Legal Intelligencer* and been quoted in numerous publications, including *The ABA Journal*, *Pennsylvania Law Weekly*, *BNA Pension & Benefits Daily* and *Law 360*.

## ROOM LEADERS

### Paul D. Brandes, Esq.

VILLARI, BRANDES & GIANNONE, P.C., CONSHOHOCKEN

### Peter "Tad" LeVan, Jr., Esq.

LEVAN LAW GROUP LLC, PHILADELPHIA

### John S. Stapleton, Esq.

HANGLEY ARONCHICK SEGAL PUDLIN & SCHILLER,  
PHILADELPHIA

### Wesley R. Payne, IV, Esq.

WHITE AND WILLIAMS LLP, PHILADELPHIA

## FACULTY

### Laurianne Falcone, Esq.

MARSHALL DENNEHEY WARNER COLEMAN & GOGGIN  
PHILADELPHIA

### Sara Anderson Frey, Esq.

GORDON & REES LLP, PHILADELPHIA

### Aleksander J. Goranin, Esq.

DUANE MORRIS LLP, PHILADELPHIA

### Heather A. Herrington, Esq.

JACOBS LAW GROUP, PC, PHILADELPHIA

### Henry E. Hockeimer, Jr., Esq.

BALLARD SPAHR LLP, PHILADELPHIA

### Matthew D. Janssen, Esq.

PEPPER HAMILTON LLP, PHILADELPHIA

### Donald F. Ladd, Esq.

WHITE AND WILLIAMS LLP, PHILADELPHIA

### John P. Lavelle, Jr., Esq.

MORGAN, LEWIS & BOCKIUS LLP PHILADELPHIA

### Amber M. Racine, Esq.

RAYNES MCCARTY, PHILADELPHIA

### Lisa J. Rodriguez, Esq.

SCHNADER HARRISON SEGAL & LEWIS, LLP  
CHERRY HILL, NJ

### Andrew J. Rolfes, Esq.

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### Paula D. Shaffner, Esq.

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### Jennifer Platzkere Snyder, Esq.

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& SCHILLER, PHILADELPHIA

### Matthew A. White, Esq.

BALLARD SPAHR ANDREWS & INGERSOLL, LLP  
PHILADELPHIA

### David J. Wolfsohn, Esq.

WOODCOCK WASHBURN LLP, PHILADELPHIA

## MATERIALS AND PREPARATION

Attendance at this program requires advance preparation. Pre-program preparation ensures that you maximize the learning experience for yourself and the other registrants. You will receive a case file and two excellent resources that address all aspects of taking and defending depositions including the purpose of the deposition, how to prepare a witness for deposition, how to question a witness effectively, how to respond to objections from opposing counsel during the course of a deposition and much more.

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This program has been approved by the Pennsylvania Continuing Legal Education Board for 10 hours of CLE credit in substantive law and 2 hours of CLE credit in ethics.

## why PBI?

### WE MAKE LEARNING EASY.

We know you have a lot going on. With our three PBI facilities, many additional simulcast venues, and programs in a variety of lengths and formats, there is always a course to meet your needs conveniently. PBI aims to give you what you want from your CLE: when, where and how you want it.

**PBI 50**  
50 YEARS OF EXCELLENCE IN CLE

## PENNSYLVANIA BAR INSTITUTE

Continuing Education Arm of the Pennsylvania Bar Association

5080 Ritter Road, Mechanicsburg PA 17055-6903



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#### Registration Policy:

Pre-registered customers will receive priority on the distribution of course materials. Walk-in registrations will be accepted on a space-available basis and will be assessed a \$25 walk-in fee. Please check [www.pbi.org](http://www.pbi.org) or call (800) 247-4724 to confirm space is available and the schedule has not changed.

#### Cancellation Policy:

In order to receive a refund for cancellation (less a \$25 administrative fee), you must notify PBI by email, mail or FAX no later than 2 business days before the course date for the appropriate site. Otherwise, you will receive the course materials in full consideration of tuition paid.

#### Registration Transfers:

Requests for transfers will be honored if they are received before the course date.

#### Services for Persons with Disabilities:

If you require special arrangements, please contact Customer Service at (800) 932-4637 at least ten days before the course date.

#### Speaker Substitutions:

PBI reserves the right to substitute speakers at all programs.

#### PBI Scholarships:

PBI offers substantially reduced tuition for most PBI seminars to allow attorneys experiencing financial hardship to fulfill their mandatory education requirement. For details and an application, contact Scholarship Administrator at [scholarships@pbi.org](mailto:scholarships@pbi.org) or (800) 932-4637, ext. 2284 at least 30 days before the program. (Scholarships are not available for Online CLE.)

#### Legal Services/Public Interest Lawyers:

PBI will provide a complete waiver of tuition fees for the first 12 hours of CLE taken to satisfy the Pennsylvania mandatory CLE requirement in any calendar year for all attorneys employed on a full-time basis by Pennsylvania civil or criminal Section 501(c)(3) legal services or public interest organizations. For additional courses (over and above the first 12 hours), eligible attorneys may enroll at 50 percent of the highest member fee. This waiver applies only to attorneys in Section 501(c)(3) organizations that provide legal services at no or de minimis fee to individual members of the public.

#### Registration Confirmation:

To receive a confirmation, please be sure to include your email address on the registration form.

#### Weather Related Cancellations:

Check [www.pbi.org](http://www.pbi.org) or call (800)-932-4637 ext. 2205.

## THE ART OF THE DEPOSITION

PHILADELPHIA | THURS. - FRI., JUNE 4 - 5, 2015

### APPLICATION

In order to tailor the program to your needs, we would like to have a little bit of information about you, your practice and experience. We need to have a correct mailing address in order to send the program materials to you in plenty of time for you to prepare; and a correct e-mail address for correspondence before the program. Many thanks.

Name \_\_\_\_\_ Atty. # \_\_\_\_\_

Firm \_\_\_\_\_

Mailing address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Email address: \_\_\_\_\_

Phone number ( ) - \_\_\_\_\_ Fax ( ) \_\_\_\_\_

Years in practice \_\_\_\_\_

Have you taken depositions \_\_\_\_\_

If so how many? \_\_\_\_\_

Have you defended a witness at deposition? \_\_\_\_\_

If so, how many times? \_\_\_\_\_

In what area of law do you practice? (commercial, family, personal injury,

general practice, etc.) \_\_\_\_\_

### REGISTRANTS MUST ATTEND BOTH DAYS OF THIS PROGRAM

### TUITION (INCLUDES COURSE BOOK & LUNCHES)

- \$699 Members — Pa., or any co. bar assn.
- \$599 Members admitted after 1/1/11
- \$749 Nonmembers

### PAYMENT INFORMATION

I have enclosed a coupon in the amount of \$ \_\_\_\_\_

for my  1st  2nd  3rd  4th  5th seminar.

A check made payable to PBI for \$ \_\_\_\_\_ is enclosed.

Charge my  American Express  MasterCard

Visa  Discover

Card # \_\_\_\_\_ Exp. Date \_\_\_\_\_

Signature \_\_\_\_\_

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APPLY TODAY



#### MAIL

PBI  
5080 Ritter Rd.  
Mechanicsburg, PA  
17055-6903



#### FAX

717-796-2348



#### PHONE

717-796-0804  
800-247-4724  
800-932-4637

▶ [www.pbi.org](http://www.pbi.org)

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ML/AJ 3/31/2015

# LEARNING BY DOING

This program will give registrants the opportunity to depose and defend party witnesses and expert witnesses over a two day period. Registrants will work in teams of plaintiff and defense counsel. Live depositions will be observed by faculty who will offer constructive critiques on registrant performances. Registrants will also serve as witnesses during the program — an invaluable learning experience for anyone engaged in litigation of any kind. Practical lectures and panel discussions that will address difficult issues, techniques and ethical considerations will be interspersed throughout the two days to round out the experience.

## THURSDAY'S SCHEDULE

8:30 - 9:00	Check-in and continental breakfast
9:00 - 9:55	PANEL DISCUSSION <ul style="list-style-type: none"><li>▶ The Purposes of a Deposition</li><li>▶ Practical and Strategic Considerations</li><li>▶ Videotaping Depositions</li></ul>
9:55 - 10:00	TRAVEL BREAK
10:00 - 11:10	▶ Deposition Session Minor Party Witness
11:10 - 11:20	BREAK
11:20 - 12:30	▶ Deposition Session Minor Party Witness
12:30	LUNCH BEGINS
12:45 - 1:40	PANEL DISCUSSION OVER LUNCH <ul style="list-style-type: none"><li>▶ Questioning Techniques</li><li>▶ Deposing Expert Witnesses</li></ul>
1:40 - 1:45	TRAVEL BREAK
1:45 - 2:55	▶ Deposition Session Major Party Witness
2:55 - 3:05	BREAK
3:05 - 4:15	▶ Deposition Session Major Party Witness
4:15	ADJOURN FOR THE DAY PROGRAM CONTINUES ON FRIDAY

## FRIDAY'S SCHEDULE

8:30 - 9:00	Check-in and continental breakfast
9:00 - 9:55	PANEL DISCUSSION <ul style="list-style-type: none"><li>▶ Preparing Your Witness</li><li>▶ Defending at Deposition</li><li>▶ Using Deposition at Trial</li></ul>
9:55 - 10:00	TRAVEL BREAK
10:00 - 11:10	▶ Deposition Session Major Party Witness (cont.d)
11:10 - 11:20	BREAK
11:20 - 12:30	▶ Deposition Session Major Party Witness (cont.d)
12:30	LUNCH BEGINS
12:45 - 1:15	PANEL DISCUSSION OVER LUNCH <ul style="list-style-type: none"><li>▶ Dealing with Difficult Witnesses</li><li>▶ Dealing with Difficult Opposing Counsel</li></ul>
1:15 - 1:20	TRAVEL BREAK
1:20 - 2:45	▶ Deposition Session Expert Witness
2:45 - 2:55	BREAK
2:55 - 4:15	▶ Deposition Session Expert Witness
4:15	ADJOURN